

**Business English
Useful Expression
BBE09**



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講師のスカイプチャットにテキスト名を送って下さい

Your teacher can send you the complete material.

Please ask them to send the complete version of this material before the lesson.

Johnson: Good. Well? What do you think of the display?

Hiro : Uh...yes.

Johnson: You do like it, don` t you?

Hiro : Uh... I don` t know.

Johnson: You don` t like it, do you?

Hiro : Well, it` s...

Johnson: What is it you don` t like? Tell me.

Hiro : There` s ...uh...

Johnson: There` s something that you don` t like, isn` t there?

Hiro : No, there is.... Yes, there isn` t Huh???

"you do like it , don` t you?"

"you don` t like it, do you?"

1.Pronunciation

The sound of N as in Night, aNy, paN

Pronounce these words in pairs:

Night-sight, new-sue, lane-lace, men-mess, line-lice

Nathan knew Nancy never went to Nashville.

2.Reading

Johnson shows up at the display booth. He finds Hiro moving the sign. He wonders if something is wrong. Johnson: Did you have any trouble getting here?

Hiro : No, none at all. Johnson: Good. Well? What do you think of the display? Hiro : Uh...yes.

Johnson: You do like it, don` t you?

Hiro : Uh... I don` t know. Johnson: You don` t like it, do you? Hiro : Well, it` s...

Johnson: What is it you don` t like? Tell me.

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Tag questions

Tag questions are small questions added to the end of a statement, for example:

That is a dog, isn't it?

The structure of tags

Here are a range of tag questions:

..., won't you?

..., can't you?

..., shouldn't you?

..., don't they?

..., isn't it?

..., won't it?

Note the structural elements:

- The first element contains a [verb](#), often 'to be' or 'to do', and is often a repetition of the verb used in the statement.
- The verb is negated, in the abbreviated form.
- The second element is a [pronoun](#).

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Gaining compliance

Start with what you want the other person to do, and then end with a tag such as 'won't you' or 'can't you'.

You will come to the dance, won't you? You can do this today, can't you?

A **question tag** is the "mini-question" at the end. A **tag question** is the whole sentence.

How do we answer a tag question?

Often, we just say Yes or No. Sometimes we may repeat the tag and reverse it (..., do they? Yes, they do). Be very careful about answering tag questions. In some languages, an opposite system of answering is used, and non-native English speakers sometimes answer in the wrong way. This can lead to a lot of confusion!

Answer a tag question according to the **truth** of the situation. Your answer reflects the real facts, not (necessarily) the question.

For example, everyone knows that snow is white. Look at these questions, and the correct answers:

| tag question | correct answer | | |
|--------------------------|---------------------|---|--|
| Snow is white, isn't it? | Yes (it is). | the answer is the same in both cases - because snow IS WHITE! | but notice the change of stress when the answerer does not agree with the questioner |
| Snow isn't white, is it? | Yes it is! | | |
| Snow is black, isn't it? | No it isn't! | the answer is the same in both cases - because snow IS NOT BLACK! | |
| Snow isn't black, is it? | No (it isn't). | | |

In some languages, people answer a question like "Snow isn't black, is it?" with "Yes" (meaning "Yes, I agree with you"). This is the **wrong answer** in English!

Here are some more examples, with correct answers:

- The moon goes round the earth, doesn't it? Yes, it does.
- The earth is bigger than the moon, isn't it? Yes.
- The earth is bigger than the sun, isn't it? **No, it isn't!**

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- | | |
|---|---------------------|
| 2 You do go to school, do you? aren't you? don't you? | Answer: don't you? |
| 3 Let's go for a walk, shan't we? will we? shall we? | Answer: shall we? |
| 4 We won't be late, won't we? will we? are we? | Answer: will we? |
| 5 Nobody called, do they? didn't they? did they? | Answer: did they? |
| 6 They will wash the car, will it? won't they? wouldn't they? | Answer: won't they? |
| 7 We must lock the doors, mustn't they? shouldn't we? mustn't we? | Answer: mustn't we? |
| 8 I'm correct, amn't I? am not I? aren't I? | Answer: aren't I? |
| 9 So you bought a car, did you? haven't you? weren't you? Congratulations! | Answer: did you? |
| 10 You wouldn't want to invite my Dad, did you? would you? won't you? | Answer: would you? |

B. Practice - Sentence Writing

Write original sentences using the grammar in this exercise.

1. _____
2. _____
3. _____
4. _____
5. _____

tag questions

4. Word Roots and Stems

A. Identifv

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| | | |
|-------------|-------------------|--|
| disassemble | dis + assemble | <i>First we have to disassemble your engine, then we can see what's wrong.</i> |
| discourage | _____ | _____ |
| dislike | _____ | _____ |
| dishonest | dis + honest | <i>If you lie, you are being dishonest.</i> |
| disservice | _____ | _____ |